

Approved by Department. Last updated 7/1/09

2009-2010 CURRICULUM CHECK SHEET is a guide to the requirements of this major. **It is NOT necessary to take these courses in the order given.** Please consult the online Bulletin for specific details (<http://www.lasierra.edu/academics/bulletin>).

		FALL	WINTER	SPRING
<b>FIRST YEAR</b>	* Business Colloquium (MGMT 219)(.5 units)(register 2 of 3 quarters)	_____	_____	_____
	Financial Accounting (ACCT 211)(4 units)	_____	_____	_____
	Managerial Accounting (ACCT 212)(4 units)	_____	_____	_____
	First Year Seminar (UNST 101/102)(2-6 units)	_____	_____	_____
	College Writing (ENGL 111, 112, 113)(9 units) OR (ENGL 124)(4 units)	_____	_____	_____
	Math Foundational Studies requirement. (MATH 121)(4 units)	_____	_____	_____
	World Language Foundational Requirement ( <i>Proficiency through 153</i> )	_____	_____	_____
	Lifetime Fitness (PEAC 120)(2 units)	_____	_____	_____
	Theme IC: Globalization, Identity, & Citizenship. Choose 1 course from: SSCI 104, 105, 106, 107 (4 units)	_____	_____	_____
	Theme III: Religious Beliefs and Practice (4 units) Elective	_____	_____	_____
<b>SECOND YEAR</b>	* Business Colloquium (MGMT 219)(.5 units)(register 2 of 3 quarters)	_____	_____	_____
	* Management & Organizational Behavior (MGMT 304) OR Professional Practice Management (MGMT 344)(4 units)	_____	_____	_____
	* Principles of Economics (ECON 254 and 255)(8 units) <i>Meets Theme IA</i>	_____	_____	_____
	* Managerial Statistics (ECON 341)(4 units)	_____	_____	_____
	* Operations Research Methods (ECON 444)(4 units)	_____	_____	_____
	Managerial Finance (FNCE 354)(4 units)	_____	_____	_____
	Theme IIC: Exploring American Culture. Choose 1 course from: HUMN 204, 205 (4 units)	_____	_____	_____
	Theme III: Religious Beliefs and Practice (4 units)	_____	_____	_____
	Theme IVA: Life Science (4 units)	_____	_____	_____
	Electives	_____	_____	_____
<b>THIRD YEAR</b>	* Business Colloquium (MGMT 219)(.5 units)(register 2 of 3 quarters)	_____	_____	_____
	Upper Division Rhetorical Course (MGMT 375)(4 units)	_____	_____	_____
	* Business Law I (MGMT 381)(4 units) <i>Meets Theme IA</i>	_____	_____	_____
	* Business Law II (MGMT 382)(4 units) <i>Meets Theme IA</i>	_____	_____	_____
	* Marketing Principles (MKTG 305)(4 units) <i>Meets Theme IA</i>	_____	_____	_____
	Theme IIA: History & Appreciation of Arts (4 units)	_____	_____	_____
	Theme IIB: Historical or Contemporary Culture and Context (4 units)	_____	_____	_____
	Theme III: Religious Beliefs and Practice. Choose 1 course from: RLG 304, 305 (4 units)	_____	_____	_____
Electives	_____	_____	_____	
<b>FOURTH YEAR</b>	* Business Colloquium (MGMT 219)(.5 units)(register 2 of 3 quarters)	_____	_____	_____
	* Strategy & Policy for Business & Management (MGMT 491)(4 units)	_____	_____	_____
	* Management Major Courses 8 units Upper Division (see bulletin)	_____	_____	_____
	Theme III: Religious Beliefs and Practice (4 units) <i>Must be in Scripture, Theme IIIC, unless previously taken</i>	_____	_____	_____
	Theme IVB: Physical Science (4 units)	_____	_____	_____
	Theme IVC: Scientific Foundations: Choose 1 course from: NSCI 404, 405, 406, 407 (4 units)	_____	_____	_____
	Theme V: Religious, Moral & Social Aspects of Business (UNST 404C)(4 units)	_____	_____	_____
	Electives to complete 190 quarter units	_____	_____	_____
	* Major Requirements (48 units) (Electives 8 units)(Colloquium 4 units)	_____	_____	_____

# MANAGEMENT

## *B.A. Degree*

**CAREER OPPORTUNITIES AND RELATED OCCUPATIONS:** Management graduates usually begin their career by one of the following routes: (1) an internship program (2) marketing management and salesmanship or (3) administrative assistants. After the acquirement of basic experience, leadership positions are open to those who demonstrate the capacity to assume responsibility.

Currently, positions are open in the health-care industry, materials management, and marketing/distribution. State and local governmental agencies have many openings for Business Administration graduates in a variety of fields.

**EDUCATIONAL QUALIFICATIONS:** Most organizations require applicants to have at least a Bachelor's degree in Business Administration. For teaching positions, most colleges require the Master's or Doctorate. The Master's degree is preferred for many high-level administrative positions.

**DENOMINATIONAL OPPORTUNITIES:** Currently, positions are open, both in the North American Division and overseas, in medical institutions, publishing, educational institutions, and conference organizations. Entry level positions are normally at the assistant manager or departmental supervisor level.

**JOB OUTLOOK:** Employment of top executives- including chief executives and general and operations managers- is expected to grow about as fast as average for all occupations through 2014. Because top managers are essential to the success of any organization, their jobs are unlikely to be automated or to be eliminated through corporate restructuring- trends that are expected to adversely affect employment of lower-level managers. Projected employment growth of top executives over the 2004- 14 period varies by industry.

**SALARY:** The National Association of Colleges and Employers reports that the national entering wage level for Spring 2008 for those with a Bachelor's degree in Business Administration Management was **\$49,384** per year.

## SOURCES OF ADDITIONAL INFORMATION

### *Websites:*

#### **La Sierra University**

<http://www.lasierra.edu/>

#### **School of Business**

<http://www.lasierra.edu/sbm/>

### *School Contacts:*

#### **Dean:**

John Thomas, Ph.D.

#### **Advisors:**

Cheryl Bauman, B.S.

Douglas Lainson, M.B.A.

Prudence Pollard, P.H.R., Ph.D.

Elias Rizkallah, Ph.D.

#### **Location:**

School of Business

951-785-2060

### *Professional Organizations:*

Sales and Marketing Executives  
International, Inc.

5500 Interstate North Pkwy.,  
No. 545

Atlanta, GA 30328-4662

<http://www.smei.org>

Public Relations Society of America  
33 Irving Place

New York, NY 10003-2376

<http://www.prsa.org>

American Association of Advertising  
Agencies

405 Lexington Ave.

New York, NY 10174-1801

<http://www.aaaa.org>

Academic Advising  
Center for Student Academic Success  
Sierra Vista Hall, Room 114  
(951) 785-2452

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